



# M e m o r a n d u m

To: Panel Members Date: August 27, 2004

From: Diana Torres, Regional Office Manager Ref. No.: 04-0466

Analyst: S.M. Godin

Subject: SMALL BUSINESS FAST TRACK AGREEMENT FOR EMPLOYERS WITH 100 OR FEWER EMPLOYEES

Contractor's Legal Name: Homeland Solutions, Inc.

Agreement Term Dates: 8/30/04 - 8/29/05

Turnover Rate: 0%

County(ies) Served: San Diego Rural: Yes \_\_\_\_\_ No X

Number of Full-Time Workers: 35 Number to be Trained: 24

Occupations to be Trained: Technician, Sales Representative, Administrative Support Personnel, Accountant, Shipping & Receiving Personnel, Manager, Owner, Engineer, Programmer

Range of Hourly Wages at Retention: \$15.00- \$59.00

Health Benefits: N/A

Type of Industry: Manufacturing/Services

Nature of Business: Network and Computer Systems Design/Engineering

Training Project Profile: Out-of-State Competition

Repeat Contractor: No

Strategic Category/Legislative Priority: Promotion of California's Manufacturing Workforce

Type of Training: Continuous Improvement, Computer Skills, Commercial Skills, Business Skills

ETP Funding Amount: \$24,960

Employer Contribution: \$25,000

Average Cost per Trainee: \$1,040

Union Representation: N/A

Referred By: N/A

Subcontractors: To be Determined

Comments:

Out of the 24 trainees to be trained, 8 percent are in Manager or Supervisor positions.

Contractor agrees that during ETP-funded training hours, trainees will not produce products or provide services which will ultimately be sold.

No executive who has the authority to set company policy with the exception of the owner will be trained under this Agreement.